### IMONI STUDIOS

DESIGN, DIGITAL MARKETING & PR AGENCY

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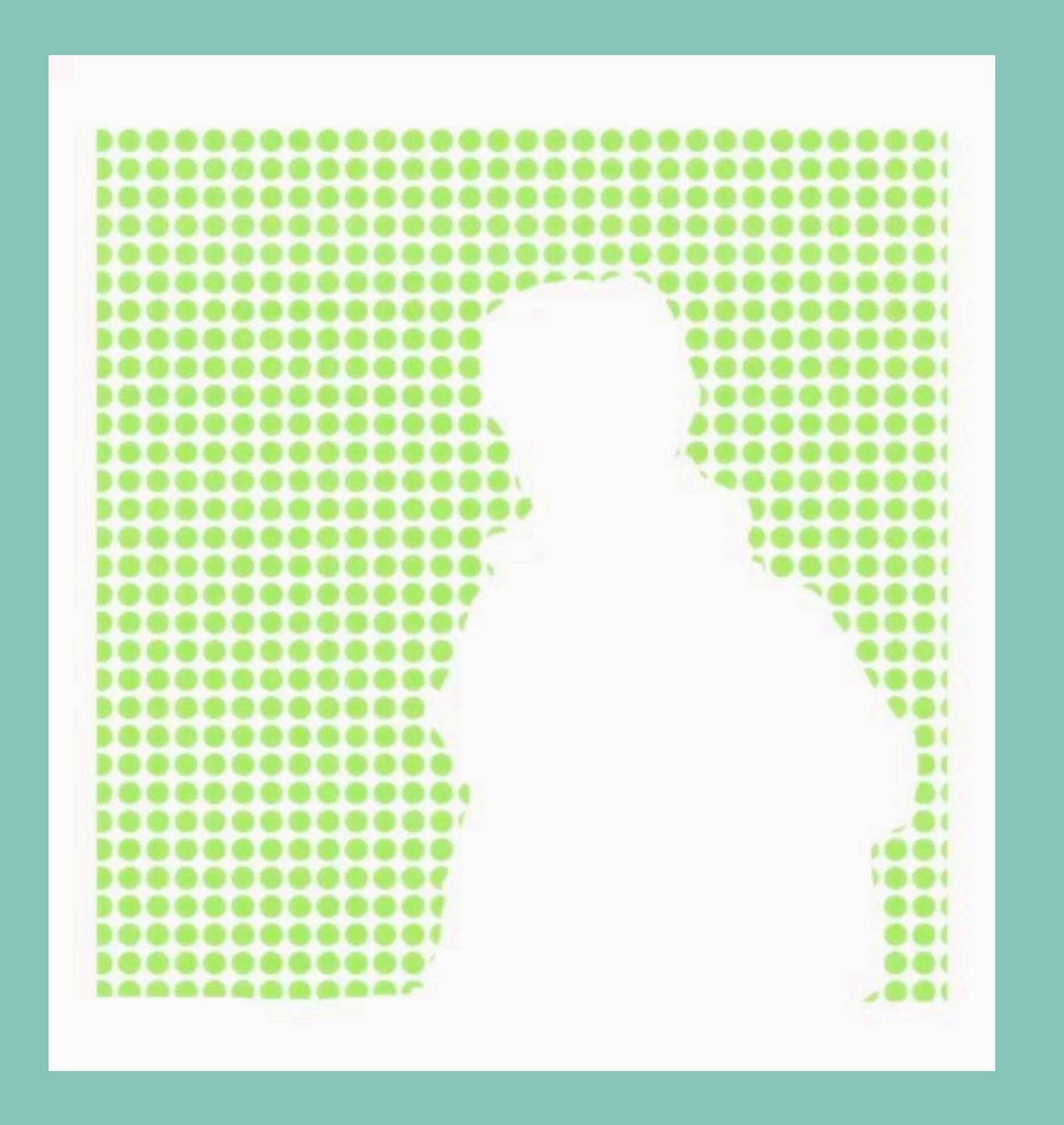
is a design office and a digital marketing & PR agency in fashion and lifestyle, based in Paris. We are passionate about growing brands, via designing their business strategy with corresponding product portfolio, visual identity and implementing their marketing communications across social media channels, influencer marketing campaigns and press events.



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# DIGITAL MARKETING AGENCY

Digital Marketing is a must have component of any 21st century business strategy. We are there to aid brands to optimise their website (SEO), plan and execute their search engine marketing (SEM) and pay-per-click (PPC) advertising. We also handle social media accounts, create content and manage the community(SMM). Furthermore we create and manage brands' Influencer Marketing plans.



## SOCIAL MEDIA MARKETING

# WE WILL AMPLIFY YOUR BRAND'S ONLINE VISIBILITY, CONCEPTUALISE & IMPLEMENT A SOCIAL MEDIA STRATEGY

#### Social Media Strategy

Deciding the tone-of-voice & aesthetic of your social media channels and creating a calendar and strategy for posting that is consistent with your PR plan.

#### Social Media Implementation & Management

Creating content, scheduling daily posting and community management.

#### Creation and Maintenance of YouTube Campaigns

Developing video concept, designing a channel profile, maintaining and managing channel.

#### **Analytics & Monitoring**

Analysing social media campaign effectiveness.

# INFLUENCER MARKETING WE PLAN YOUR CAMPAIGN & FIND CONTENT CREATORS TO POST ABOUT YOUR PRODUCTS WHILST WE MONITOR ENGAGEMENT

#### Micro Influencer Collaborations

Launching influencer campaigns, seeding product for content creation, for reposting in your channels.

#### **Brand Ambassador Program**

Designing campaign theme and specific hashtag along with proposing brand ambassadors are customer advocates who review and post opinions and content about your product / brand.

# SEARCH ENGINE OPTIMIZATION SEARCH ENGINE MARKETING - PAY PER - CLICK

#### Website Analysis, Cleanup & Optimisation

We audit your site: SSL, anchor text, meta titles, site speed, backlinks, structure and platform

#### **Keyword Research & Competitive Analysis**

We identify keywords and assess your content to see what you may be missing and can help you to rank high in searches.

#### **Link Building**

We establish a strong backlink profile. We curate backlinks to your site that has high relevance and drive traffic.

#### **Local Listings & Citations**

We register your business in directories based on your geo location, industry and niche markets to improve your search results.

#### Facebook & Instagram Ad Management

We promote your content, targeting & re-targeting to selected groups, based on demographics, geo location, and interest.

#### Google & Bing PPC Management

We create your Pay-Per-Click ad. campaigns in Google & Bing and execute your re-marketing campaigns.

# PRESS AGENCY

We offer traditional PR & media outreach in addition to special event press & production. We service shopping requests from stylists, press and work with them to assure media coverage, through desk side appointments, press days and press release circulation to relevant editors.



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### CELEBRITY MARKETING IDENTIFYING THE RIGHT CELEBRITIES WHO SPEAK TO YOUR TARGET AUDIENCE, SEED PRODUCTS FOR THEM FOR REVIEWS, FEEDBACK, TESTIMONIALS AND CONTENT CREATION. WE SEEK OUT CELEBRITIES WHO MAY ENDORSE YOUR BRAND SO THAT WE CAN RE-POST THEIR CONTENT ON YOUR CHANNELS.

#### **Celebrity Publicity**

We survey celebrity content and repost them / share them through social media, e-marketing, whilst using them for press coverage.

#### **Celebrity Outreach**

Through our contacts with celebrities, their agents, and managers we seed product to stars who appeals to your target audience

## PRESS & MEDIA RELATIONS

# WEFIND OPPORTUNITIES FOR PRODUCT PLACEMENT & SERVICE

PULL REQUEST FROM STYLISTS AND PRESS. WE CRAFT YOUR STORY, PRESS PITCH, MEDIA KIT & DISTRIBUTE YOUR PRESS RELEASE TO OUR NETWORK OF MEDIA CONTACTS.

#### **Developing the Media Pitch**

Determining a newsworthy story, tailor making pitches to targeted editors, reporters, journalists and producers.

#### **Press Kit Development**

Delivering an effective and informative media kit, including BIOs, History, Product Information, and Press Coverage.

#### **Editorial Outreach**

Pitching to press and pursuing editorial placement for features, reviews, interviews, mentions and listings in print and broadcast media.

#### Desk Side Press Appointments & Press Day

Arranging press meetings and a Press Day to present your upcoming collection to editors

#### **Press Release Distribution**

Circulating your news to our network of journalists and media

#### **Analytics Analytics & Monitoring**

Upon the closure of your campaign we will sum-up press coverage.

### WE ORGANISE FASHION SHOWS, POP-UP STORES, INFLUENCERS' LUNCHEONS BREAKFASTS+. WE HANDLE LOGISTICS, SPONSORS, MODELS, PHOTO, VIDEO & SUM-UP PRESS COVERAGE.

#### **Event Creation & Venue Research**

Creating a a press-worthy event and finding a venue matching the aspirations of your brand, that will capture the attention of the media.

#### **Guest List & RSVP**

Compiling an invitee list including press/media, influencers, celebrities & VIPs, buyers & retailers, and industry, and fallowing through with confirmations and reminders.

#### **Pre-Production Logistical Planning & Sponsorship**

Securing sponsors & partners for Hair & Make-Up, Styling, Lighting & Sound, Red Carpet, Catering.

#### **Model Casting**

Casting models corresponding to your aesthetics.

#### **Photography & Content Creation**

Capturing event with photo & video, to maximize its exposure in media

#### **Pre & Post Show Publicity Coverage**

Inciting print, broadcast and digital press coverage before and after the event, and monitoring media.

## DESIGN STUDIO

A successful business is much dependent on a coherent business strategy, brand identity and portfolio. We design brand strategy, brand identity elements, communication & sales materials. We help you to develop your visual guidelines, colours, logos, fonts and its hierarchy, accompanying photography, illustration, website, video and motion, lookbooks / catalogues / line sheets, packaging, print / digital advertising campaign / content.

We also collaborate on collection planning and production planning, to make sure that your collection corresponds to both your identity and what customers & consumers want.



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